

The IPA of The Upper Ohio Valley

- The Upper Ohio Valley Individual Practice Association is an organization of physicians founded in 1979 to provide a network of medical services to subscribers of a local managed care company. Since its inception, “The IPA” has grown and now contracts with over 300 physicians in the tri-state area.

E-Health Access

of The Upper Ohio Valley

-Connecting Patients, Professionals and Institutions for Better Health

Providing Electronic Access to Health Care information via secure data exchange for a community of Patients, Professionals and Institutions.

Partners: The IPA
NTTC

With support from: Misys Healthcare Systems and Health Plan of The Upper Ohio Valley

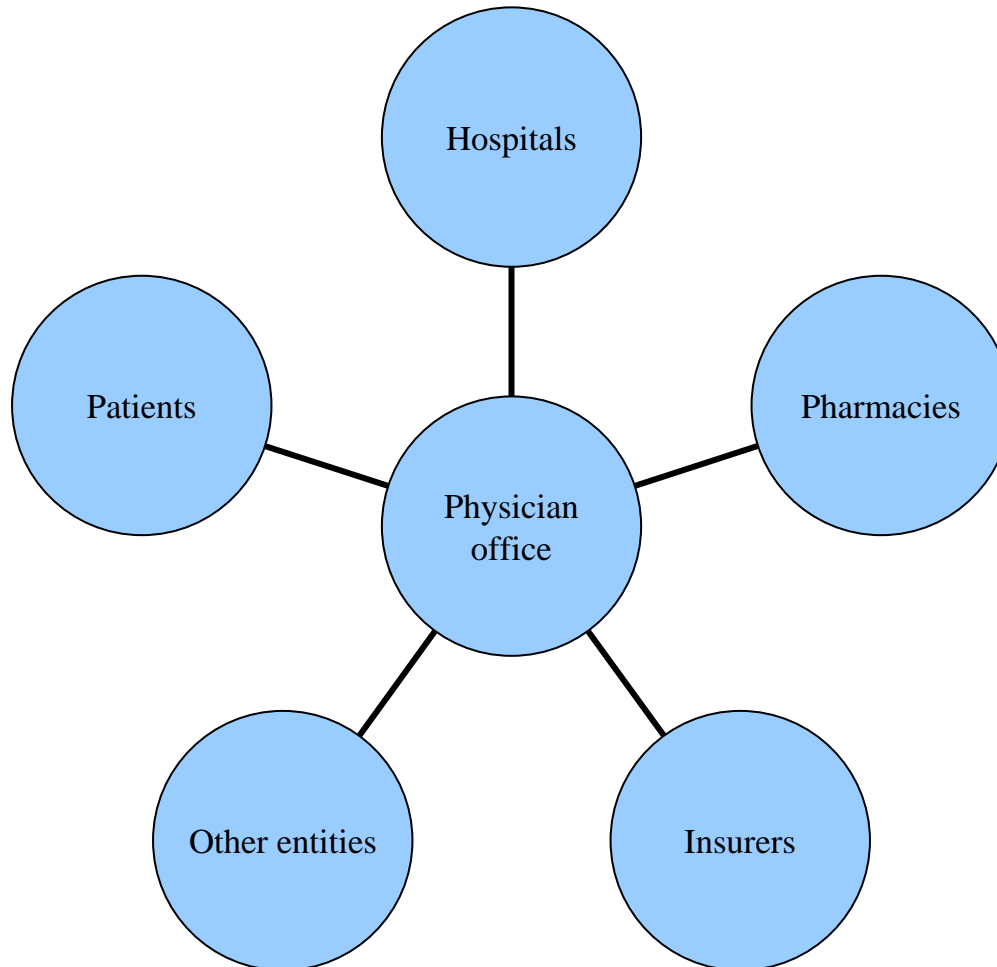
OBSTACLES TO EMR

- Capital Expense
- Technology Expertise
- Cost of Support
- Disruption of Office and Cash Flow
- Transportable Data/Records

HIN Obstacles

- Difficult and costly access
- Lack of ongoing funding source
- Control

Connectivity and Sharing Information



E-Health Access

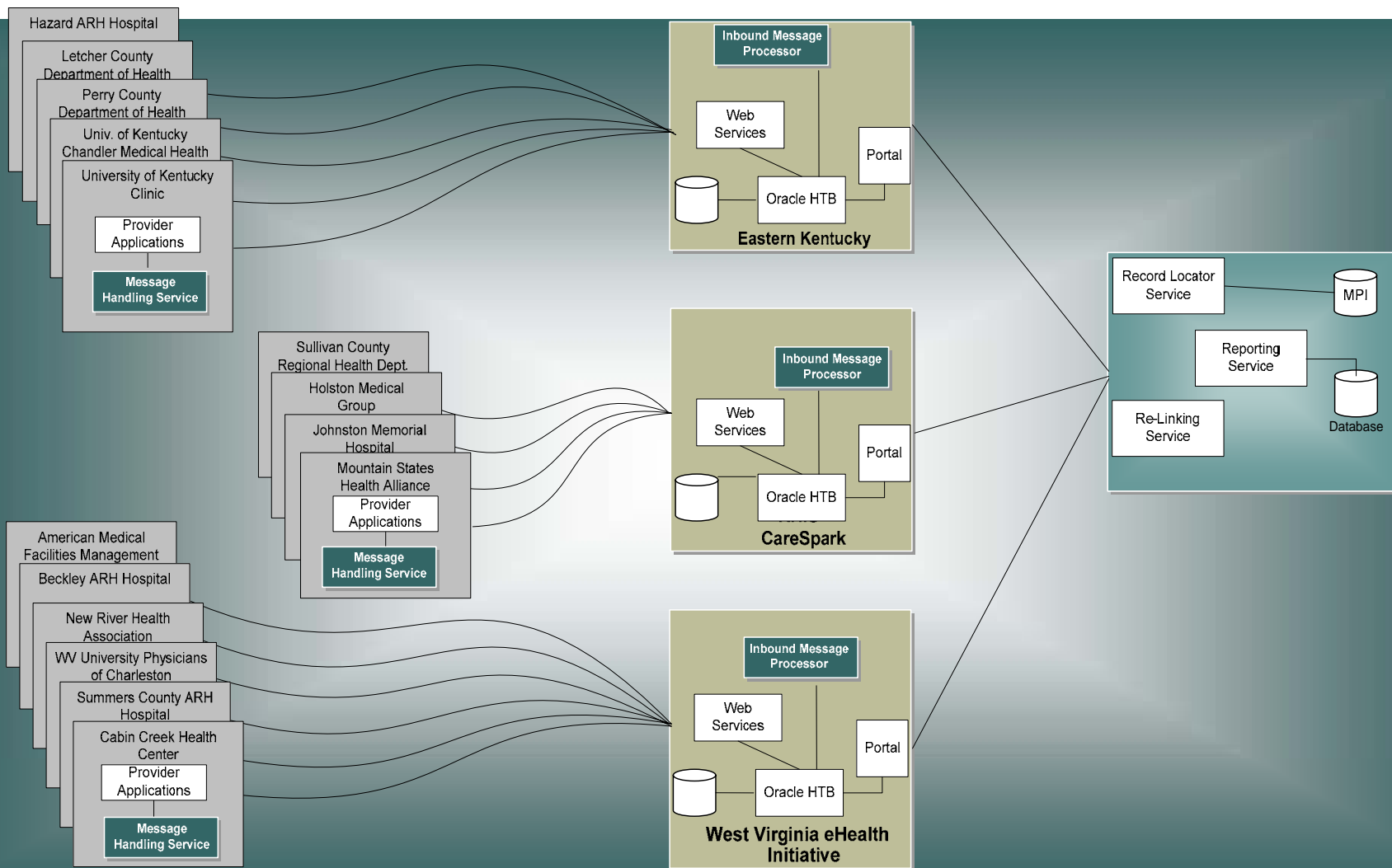
- Collection of Healthcare Delivery Software and Information Access on a web-based Application Services Provider
- Initial and ongoing funding through participants via transactions occurring over the network and payment for information access
- Route for direct connection to NHIN and WVHIN

Accenture's NHIN Prototype

Provider

RHIO

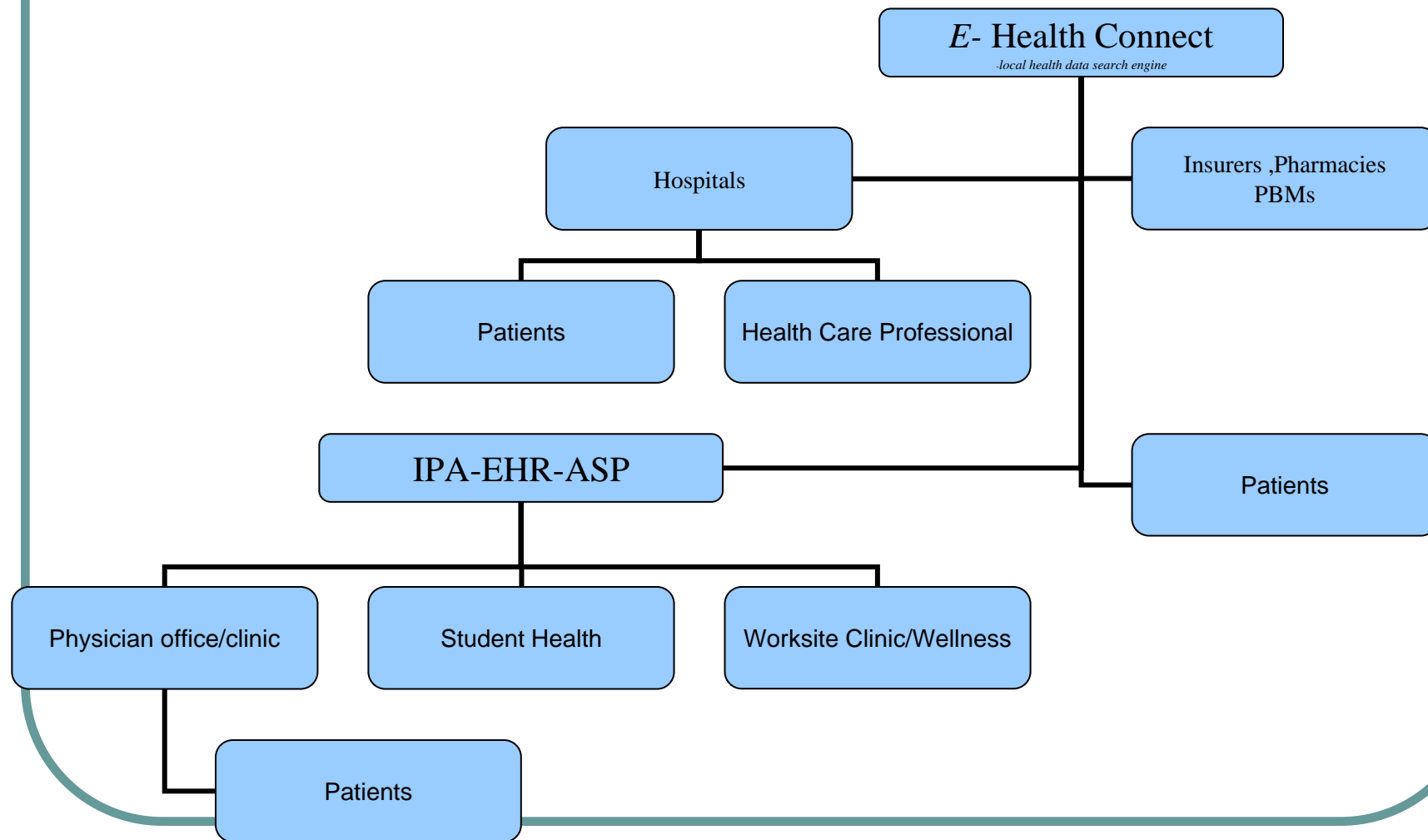
NHIN



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ASP Model Benefits

Reduced Cost of Ownership

- ✓ **No software or expensive hardware to purchase**
- ✓ **No application or database installation**
- ✓ **No additional IT staff needed**

Speed of Deployment

- ✓ **Application is immediately available**
- ✓ **Nothing to distribute on client machines**
- ✓ **Upgrades and maintenance are centralized and managed**

COST

- 1/3 of that of individual server model
- 60 offices – 2.4 mil vs. \$700,000
- \$100,000 vs. \$30,000 – Hard and software
- \$500/mo vs. \$2000/mo Support
- Shared Tech resources
- Shared Server support

Present Status

- 2 offices live EMR and PM
- 3 additional offices live PM
- 3 offices network installation
- 22 Quotes being evaluated by practices

Needs

- Technical support to grow
- Grant for project management for State-wide Access
- Support to add additional regions in the future

Potential

- Additional regional ASP
- Other services over ASP

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